

About the Leo A. Wrobel Companies

TelLAWCom Labs has managed over 100 complex technology disputes for 70+ clients since 2004, directly resulting in the recovery of millions of dollars from the major carriers. We also write disaster recovery plans for phone companies, cable companies, VoIP providers, 911 centers, and Fortune 1000 clients. www.tellawcomlabs.com

FailSafe Communications integrates Independent Telephone Companies (ITCOs) into its cloud to restore communications for end users in times of trouble. We generate new revenue for our ITCO partners and reduce their liability for network failures. www.failsafecomunications.com

Network and Systems Professionals Association (NaSPA) is 35 year old not for profit advocacy for Information Technology and Telecommunications professionals. www.naspa.com

About Our Founder

Leo A. Wrobel's talent for exploiting changes in laws, technology and regulation has earned him broad acclaim for over 30 years. Leo built the first computer disaster recovery center inside a telephone office in 1986. He was the first in Texas to run telephone traffic over a cable TV system in 1987. In 1994, Leo brokered a Master Services Agreement between a \$14 billion manufacturing client and two of the largest local telephone companies in the world. The result was the largest network ever installed in Texas up to that time, including all regulatory approvals.

Leo was the first in the US to receive “unbundled” telecom pricing for one of his clients, a \$76 billion diversified financial cooperative – a year before the Federal Telecom Act of 1996 was even passed! As CEO of a Dallas-based CLEC, Leo took his firm from a standing start to a 50 state presence in just three years including customers in the Airline, Finance, Education and Government markets. This included the sale of a disaster recovery system of Leo's design to a major airline, and 10,200 phone lines sold by Leo, *personally*, to a major university.



- [Guest speaker](#) for the Chinese Academy of Sciences in Beijing, in most of the 50 states, and in other locales as diverse as Santiago Chile and Tel Aviv Israel.
- Appeared on TV news programs including *Channel 4 (Dallas) News*, *Austin at Issue (NPR)* and others.
- Author of [12 books](#) and over [1600 trade articles](#).²
- CEO of NaSPA Inc. a 35 year old not-for-profit advocacy for technology and telecommunications professionals.
- Former Mayor and City Councilman.
- Experience in over 50 lawsuits and regulatory proceedings resulting in collection of millions of dollars for his clients.
- [Experienced Expert Witness](#) in complex technology claims, including recovery for cable or fiber facility damage, and high stakes billing disputes for carriers and end users.